



Kingston Smith North America Group

International business specialists

Your potential, our expertise



Kingston Smith has been helping clients build their businesses for more than 90 years.

As chartered accountants and business advisers, we work with clients to understand their potential and ambitions. Then we provide all the information and support they need to achieve them.

If you are a North American company looking to set up in the UK, our dedicated team of international expansion specialists can help develop your global footprint smoothly and efficiently. We also support UK companies with establishing a presence in North America. Having an office in Los Angeles allows us to provide a seamless transatlantic service to our clients in both directions.

We are a recommended firm by the Department for International Trade and are a preferred accountancy partner with London & Partners, the capital's official foreign investment promotion agency. This is due to our great track record in helping businesses open and grow in the UK. Clients value our geographic knowledge, commercial expertise and empathy.

As a founder member of Morison KSi - ranked one of the top ten international accountancy associations - we have links to more than 10,000 outstanding professionals in 350 offices in over 80 countries.

Our range of services for initial set-up and ongoing compliances in the UK includes:

- Business structuring and company formation
- Registered office and company secretarial services
- Tax compliance and advisory
- Transfer pricing
- Payroll management
- Bookkeeping and management accounts
- Audit and accounts preparation
- HR consultancy
- Corporate and commercial legal services

We also offer a full suite of corporate finance services including:

- Raising finance
- M&A and joint ventures
- Due diligence

Additionally our Private Client Team helps many American and Canadian nationals with tax and legal advice in such areas as:

- Expatriate tax and social security
- Tax compliance and advice for internationally mobile employees
- Completing a UK Will for your UK assets
- Domicile status and its tax implications
- Powers of Attorney for your UK-based business interests
- Probate administration for UK based assets



Grown from formation in
1923
through both organic growth & mergers

Associate offices in
80+ countries
 **Morison KSi**
Independent member
Founder membership of Morison KSi,
global association of professional service firms

Regular visits to the market including:
LA, San Francisco & the Valley,
Boston, New York, Atlanta,
Chicago

Assisting American and Canadian companies in the UK for over **2 decades**


Commercial partners:

Department for International Trade


Portfolio of over **100 American clients**

 Office in Los Angeles

60 PARTNERS


500+ people



start-up

fast growth

established

expansion

maturity

All businesses are different

At Kingston Smith we know what it takes to succeed at every stage of your business journey and we promise practical help and enthusiasm, as well as technical expertise - in plain, jargon-free English!

We work alongside our clients offering commercially savvy advice based on their needs and aspirations both now and in the future. By providing the right advice at the right time, we help our clients maintain the competitive advantage they need to stay ahead.

Audit Services | Auto-Enrolment | Board Advisory Services | Bookkeeping and Accounting Services

Business Insight | Business Start-Up Services | Business Strategy and Advisory | Cloud Accounting

Company Sale and AIM IPOS | Company Secretarial | Company Structuring

Compliance and Assurance Services | Corporate Legal Advisory | Data Protection (GDPR)

Due Diligence | EIS & SEIS | Employer Services | Financial Forecasts

Financial Planning | Forensic Accounting

Fundraising and Growth Capital | Growth Advisory | HR Advisory and Outsourcing

Insolvency Services | International Expansion | Inward Investment | Management Buy Outs

Mergers & Acquisitions | Outsourcing | Payroll | Pensions | Profit Reinvestment | R & D Tax Credits

Risk Evaluation Management | Share Options | Succession Planning

Tax Planning, Compliance and Advisory | Valuations | VAT Planning | Wealth Planning

Meet the team

What our clients say

Graham Tyler, Partner



Graham's entrepreneurial spirit, born from running his own business for many years, is well suited to his media and entertainment clients. His clients value his unique insight into the daily issues and challenges they face. They continually benefit from his significant experience and in-depth industry knowledge in both the UK and the US.

In 2011, Graham led an initiative to build the firm's presence in Los Angeles. This was becoming increasingly important to UK media clients who required support for their business activities in both markets. This show of enterprise has paid off, as he now advises clients on both sides of the Atlantic. Providing guidance on key business issues such as funding, tax planning, profit retention and overall business strategy. He also spends part of his time each year in both countries.

Tom Moore, Partner



Tom advises a wide range of clients across a variety of business activities including audit, accounting, taxation and strategic advice. His diverse client base compromises of entrepreneurs who are starting up new ventures and boutique financial services firms, right up to established international groups.

In his capacity as Head of the Financial Services and Fintech Groups, Tom is the firm's resident financial services expert. He mentors growing businesses at Level39, Europe's largest accelerator for finance, retail, cyber-security and future cities technology companies. He has many years of experience helping fast growing tech businesses.

A key member of our North America Group, Tom advises and helps a large number of US businesses on their international operations. He delivers compliance services and advises on international business structures and taxation issues.

Darren Jordan, Partner



Darren is a good listener with a keen commercial brain and takes a pragmatic, proactive and creative approach to his work. He is easy to get on with and genuinely cares about his clients and their businesses.

Darren has spent the past 15 years working mostly with growing and international businesses. He has a particular focus on, and experience of, the clean energy, technology and property sectors. He has extensively advised across a wide range of industries on trading overseas and worked alongside numerous businesses looking to invest in the UK market from abroad.

Darren plays an active role in the technology industry and sits on several boards in an advisory capacity for several technology companies.

Mike Hayes, Partner



Mike has more than 27 years' experience of advising businesses and their owners on a wide range of taxation issues. He works with entrepreneurial businesses of all sizes. He focuses on business structures, corporate and property transactions, share schemes and capital gains tax planning for owner-managed businesses across various sectors. But his special emphasis is on property, and media and marketing services.

Much of Mike's time is spent advising UK and US businesses on setting up in the other country. Mike presents in the US on 'Doing business in the UK' and works closely with associated firms in major US cities. Mike has lectured for more than 20 years on taxation matters at the Institute of Chartered Accountants in England and Wales and the Chartered Institute of Taxation. He is also an associate of the Society of Trust and Estate Practitioners.

Client testimonial

Kingston Smith are excellent at understanding our business and what we need, and tailoring the advice they give exactly for us. It's important that I have someone available to validate and double-check any technical issues that come up, but I've also found that Kingston Smith are very good at providing the more practical, less technical advice too.

Andy Hemmingway

EU Controller

Urban Outfitters

Success story

URBAN OUTFITTERS

Kingston Smith has worked with Urban Outfitters, the US-based global fashion retailer, since it opened its first shop in the UK in 1998. The team at Kingston Smith has been alongside Urban Outfitters every step of the way, not only dealing with the company's year-end accounts, its annual audit and corporate tax return, but also providing close support and advice throughout. This often meant dealing with ad hoc queries that inevitably come up, which could be anything from helping them in their dealings with HMRC to questions about the international treatment of VAT.

Urban Outfitters now has 40 shops and employs over 1,800 people in the UK - and its online business has blossomed. Kingston Smith genuinely enjoys having Urban Outfitters as a client and is proud to continue being a part of their international journey.

Did you know we have an LA office?

Kingston Smith Barlevi

Based in Los Angeles, KS Barlevi is a unique enterprise comprising US CPAs and UK Chartered accountants who work together to help clients build their businesses on both sides of the Atlantic.

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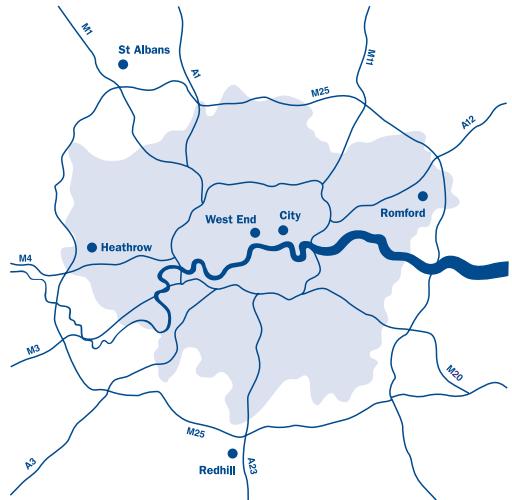
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To find out more about Kingston Smith's bespoke services, please visit: www.ks.co.uk