

# India group Indo-UK business specialists

### Moore Kingston Smith

### Who are we?

At Moore Kingston Smith, we create lasting success for our clients, people, and communities.

Our clients and people have influenced our story and shaped us into the leading multidisciplinary professional advisory firm we are today. Listening to the needs, ambitions, and challenges of our clients, we develop innovative, bespoke solutions to help them thrive in an ever-changing world.

Understanding the individual needs of our clients is only possible through strong relationships built on trust – and that's where our people come in. We're proud to have built a genuinely integrated team of experts, working together across multiple disciplines to deliver quality results. Our people are the key to our sustainable success, and we are committed to developing outstanding leaders who collaborate to deliver on our promises.

With global reach, we help our clients to achieve lasting success at local, national, and international levels, through the Moore Global network. We are the London firm of top 15 accounting and advisory network, Moore UK.



## Our India group

Moore Kingston Smith's close relationship with India started over three decades ago when we began advising one of India's leading commercial enterprises doing business in the UK. Building on that success, our India group today advises and assists many Indian businesses on their international operations.

Our service encompasses delivering compliance services and advising on international business structures, taxation issues and corporate finance matters. Our Indian clients find us to be a responsible, professional adviser, working closely with them to add value and help them achieve their business objectives in the UK. More importantly, we truly understand both India and the UK, and we endeavour to achieve the best position for our clients when operating along the Indo-UK business corridor. Moore Kingston Smith's India group is a one-stop shop for Indian individuals and businesses operating within the UK, offering professional advisory services in the following areas:

#### Indian investors in the UK

- business structuring;
- · accounting and audit;
- · tax advisory and compliance;
- payroll management;
- · people advisory;
- · company secretarial.

#### **Corporate finance**

- · M&A and joint ventures;
- · financial due diligence;
- market listings;
- raising finance.

#### **Non-resident Indian services**

- · inheritance tax advisory;
- · investment facilitation into India.



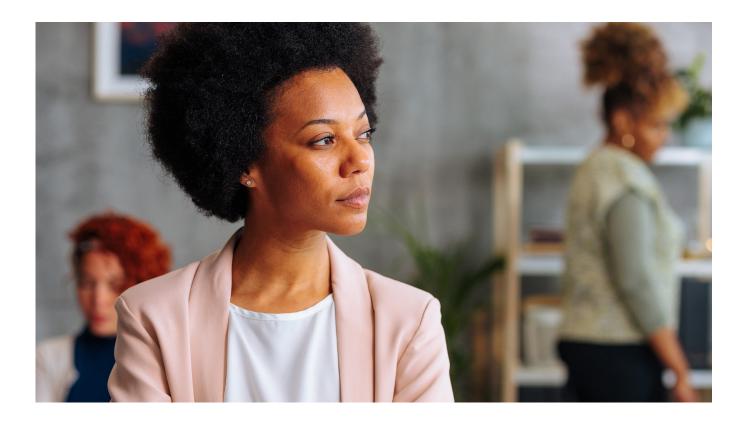
### Business journey

### All businesses are different

At Moore Kingston Smith, we understand the key to success at every stage of your business journey. We promise practical help and technical expertise, as well as enthusiasm. We collaborate with our clients, tailoring advice to their current and future needs. We offer straightforward guidance and support, free from technical jargon. By providing the right advice at the right time, we help our clients maintain the competitive advantage they need to stay ahead.



Audit services, Business growth services, Business recovery & insolvency, Corporate audit, Corporate finance, Data privacy & cyber security, Digital transformation, Employee Ownership Trusts, Environmental, social & governance, Family business services, Financial planning, Forensic accounting, International services, Legal – Business & corporate, Legal – Private client, Nonprofit Advisory, Outsourcing services, Payroll, People Advisory, Research & development, Restructuring advisory, Tax – Business & corporate, Tax – Private client



### What our clients say

"Whatever work we have given [Moore Kingston Smith] they have performed efficiently. They have met all expectations and went beyond on occasion, so results were achieved. I'm fully satisfied."

Parul Goel, CFO, Asia TV

We work with major trade organisations:



Department for Business & Trade





### Meet the team

Over the past twenty years, Ian has been advising owner-managed businesses across many sectors, using his broad tax experience to help clients achieve their personal and professional aspirations. As a lead partner of our India group, Ian focuses predominantly on SMEs and their owners; he has experience of working with clients in the property, technology and entrepreneurial business sectors. Ian strongly believes that, for an adviser to be able to provide the best service, they must truly buy into their clients' business - proactively looking to help them develop.

Parveen founded the firm's India group and continues to oversee and direct its development. For many years, Parveen acted as the lead partner in establishing and strengthening our links with India. Currently, Parveen focuses on setting up new services for Indian clients wishing to invest in the UK, and non-resident Indians looking to invest in India. Parveen's extensive career means that he has been involved in prestigious projects with auditing large, listed companies while also guiding SMEs through their growth plans.

With over three decades of expertise, Vijay helps established family businesses across the UK achieve greater success. His experience encompasses successful collaborations with both Indian and East African/Asian enterprises operating within the UK, as well as managing overseas subsidiaries in India, the UAE and Africa.

Vijay's pragmatic approach supports business owners by refining vision and crafting effective strategies. He is an expert on audit, accounting and tax compliance. Additionally, he excels in tailoring bespoke business and tax strategies for each client, enhancing their seamless growth and prosperity.

Ian Matthews, Partner +44 (0)20 4582 1330 imatthews@mks.co.uk













Mital brings over 20 years of experience to the firm's corporate audit team, advising clients across large and complex group audits in the UK and internationally. He is well versed in financial reporting (UK GAAP, IFRS), and system and organisation controls (SOC) reporting. Mital works closely with AIM and fully listed companies and international groups. His extensive experience encompasses technology, real estate management, investment and development, research and development, and financial services. ACA-qualified, Mital is also a Fellow of the Institute of Chartered Accountants in England and Wales (ICAEW).



Mital Shah, Partner +44(0)20 4582 1640 mshah@mks.co.uk

With over 20 years of experience, Bharat specialises in cross-border collaborations, foreign direct investments and market entry advisory. Serving over 400 clients globally, he excels in strategic planning, consultancy and project management. He oversees investment, strategy and sales optimisation for mainly Indian investors entering or expanding in the UK market.

Bharat's impressive track record includes collaborating with European governments, implementing global projects and working with organisations like Business Sweden and the Welsh Assembly government. With an MBA in international business, his expertise spans strategic management and international partnerships. Bharat Rampal, President - Investment

President - Investment and Strategy +91(0)9910 900578 brampal@mks.co.uk

Kishore is a seasoned professional and has a long career specialising in the advancement of India-UK business relations.

He supports businesses during their UK expansion journey. With a rich background working alongside UK government bodies, including the Department for Business and Trade, City of London Corporation and the Manchester-India Partnership, as well as Deloitte, Kishore possesses a wealth of experience and insight into navigating complex international markets.

With a deep understanding of both Indian and British business cultures, he has been a trusted adviser for successful UK expansions.



Kishore Achary, Principal - India Group +91(0)9819 810907 kachary@mks.co.uk

#### HERE TO HELP

Whether you are a foreign business looking to invest in the UK or a British business exploring opportunities outside the country, Moore Kingston Smith can offer comprehensive assistance to help you achieve your goals. We work closely with organizations such as the UK's Department for Business and Trade and our Moore Global partner firms across the globe, placing us in an ideal position to support you at every step of your business journey. Combine your potential with our expertise, and no matter where in the world you want to conduct business, we will ensure that your efforts truly count.

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